

Investment facilitation through the Office of the Coordinator-General (OCG)

Report of the Auditor-General No. 6 of 2025-26

Background

- All Australian jurisdictions offer a single point of entry to support major investment proposals
- OCG is the entry point for investors
- OCG has a stronger role in supporting existing industries compared to similar roles in other jurisdictions
- OCG does not making funding decisions, it provides advice on projects to decisionmakers, such as Tasmanian Development Board and Ministers
 - There has been a lack of transparency around OCG's performance

What we concluded

- While OCG reported it met its investment facilitation objectives:
 - investment facilitation objectives are not well defined due to a lack of a whole of government investment strategy
 - has not transparently reported on progress towards investment facilitation objectives



What we recommended

We recommend that	This recommendation was	Expected completion is
1. State Growth lead the establishment of a whole-of-government strategy for investment facilitation	Accepted	Timeframe to be determined by Government
 2. OCG develop measures that align with the whole-of-government strategy and can be used: by the Tasmanian Development Board to 	Accepted	December 2026
 prioritise financial support for investments to validate project outcomes as appropriate to publicly report on outcomes achieved 		



What we recommended

We recommend that	This recommendation was	Expected completion is	
3. OCG develops a divisional risk register that identifies strategic and operational risks and the procedures and controls that reduce those risks to an acceptable level	Accepted	June 2026	
4. OCG work with the Tasmanian Development Board to improve the structure and clarity of its	Accepted	Ongoing	
advice to them			



Key finding: a whole-of-government strategy

- There is no whole-of-government strategy for facilitating investment
- This impacts on the quality of advice relating to projects that need financial support
 - OCG is limited in how it identifies why, from the State's perspective, one project should be funded over another
 - It creates a perception of urgency around every investment decision



Key finding: a fit for purpose framework

- OCG's operating framework could be better aligned with its needs:
 - It does not manage strategic and operational risk effectively
 - Its approach to project risk management is not well documented
 - While in compliance with State Growth's policy, its practice relating to conflicts of interest could be stronger



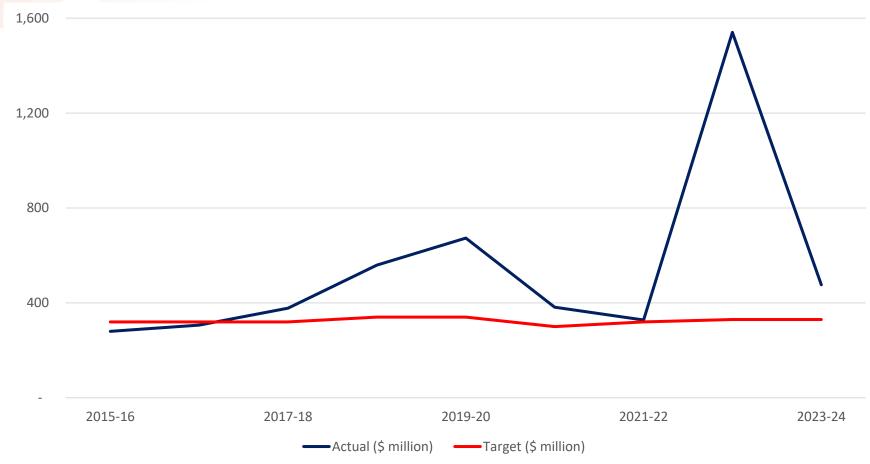
Key finding: outcomes reporting

 Current outcomes reporting does not provide transparent information to Parliament

OCG's approach to validating project outcomes is not always adequate



Investment facilitated





Investment facilitated by source

Total investment facilitated from 2016 to 2023	\$4.45 bn
Private investment	\$3.97 bn
State Government funding	\$0.23 bn
Federal Government funding	\$0.25 bn



Conversion funnel

RAISE AWARENESS OF TASMANIA

ATTRACT PROPONENTS TO TASMANIA

ENGAGE WITH PROPONENTS
ON THEIR IDEA

FACILITATE INVESTMENT



Responses

Responses sought	Received?	Detail
Treasurer	No	-
Minister for Business, Industry and Resources	Yes	Thanked us for the audit and noted that several initiatives were already underway that align closely with the intent of the Auditor-General's recommendations
Department of State Growth and Coordinator-General	Yes	Welcomed the recommendations and committed to implementing them

